

## Our Success

*"A tremendous amount of credit goes to our field force of more than 1,400 professionally trained general and field agents, whose expert knowledge, energy, and enthusiasm combine with a strong commitment to the Knights of Columbus."*

*Supreme Knight Carl A. Anderson*



## Our Mission

*To provide brother Knights and their families with the highest level of service and the most secure, stable products to ensure their financial well-being.*

*Changing lives for good,  
one Catholic family at a time.*



Knights of Columbus  
**INSURANCE**  
YOUR SHIELD FOR LIFE

## Did You Know...

- Rated "A++, Superior" by A.M. Best, earning their highest rating for 38 consecutive years.
- There is no more highly rated life insurer in North America.
- Current assets surpass \$19 billion.
- We are the largest lay Catholic organization, with nearly 1.8 million members worldwide.
- According to the 2012 Fraternal Survey, more than \$167 million was given to charity by the Order. Also, individual Knights donated well over 70 million hours of volunteer time to helping our churches, our neighborhoods and our communities.
- In the past decade, Knights have given more than \$1.475 billion to charity, and provided in excess of 673 million hours of volunteer service.
- In 2012, we issued more than \$8.1 billion of life insurance coverage, and more than 100,000 life insurance, annuities, long-term care, and disability income insurance policies.

Not Just A  
Field Agent...  
A Brother  
Knight

Knights of Columbus  
**INSURANCE**  
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## *Insurance for Brother Knights By Brother Knights*

In 1882, Father Michael J. McGivney saw firsthand the devastation of a family caused by the death of the breadwinner. From his vision, the Knights of Columbus insurance program was created to provide financial security for its members and their families. Today, we have more than \$90 billion of insurance in force, and 1,400 full-time brother agents dedicated to carrying out his vision.

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### *Why Meet with Your Agent?*

As a brother Knight, your field agent has a special perspective on your situation. He meets with families just like yours every day. He wants to learn about your goals and dreams, so he can tailor a comprehensive insurance plan to protect you and your family.

Many members do not realize the services their agent can provide. Some of these include:

- Free insurance needs analysis;
- Advice on estate preservation and mortgage protection;
- Retirement planning;
- Tax-deferred savings options
- Discussion of disability income insurance and long-term care needs.

Your field agent is an expert in life insurance, annuities, long-term care and disability income insurance. Meet with him to plan for the future.

In a world of uncertainty, we offer guarantees of safety and security to Catholic families.

## *Your Agent is Here for You...*

As a field agent for Knights of Columbus councils in Fairfax County, Virginia, my absolute pleasure is spreading the word of the best kept secret in the Catholic faith today, Venerable Fr. Michael J. McGivney's story, founder of the Knights of Columbus. Believing in people and enjoying assisting them succeed in securing their financial future to ensure families are placed in an emotional, physical and financial position, as much as possible, prior to the intervening event of an unexpected death, needs for extended care, or loss of income.

The Order provides many tools to help families better understand how life insurance protects them from loss of earnings, how fixed annuities provide income for life that will never be exhausted, how long-term care insurance protects retirement income and disability income insurance protects the family's most important asset, earned income. Each of these areas helps the family preserve its estate to be passed properly to those it loves the most, not the government. 80% of what a field agent does is to assist widows and widowers upon the loss of a spouse.

In 1990, I became a member of our Order and in April 1999 I joined the agency staff. As a



three-year member of the Supreme Knight's Club recognizing the top 75 field agents of our 1,400 member professionals, I have provided leadership and training in our Order. The Million Dollar Round Table (MDRT) bestows membership on the top 1% of all life insurance professionals and I am proud to be a six-year qualifier (2001-2006, 2010).

You and future members of our Order who believe in charitable works and deeds are my primary focus. Ensuring you have the strongest and VERY BEST financial plan for today and tomorrow is paramount. Members working who with me to manage their financial security experience knowledge, professionalism and a genuine concern for their welfare.

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